

There Is Always a

Better Way

INNOVATION



a blind boy sat on the steps of a building with a hat by his side. He held up a sign that read: "I am blind, please help." There were only a few coins in the hat.

A man was walking by. He took a few coins from his pocket and dropped them into the hat. He then took the sign, turned it around, and wrote some words. He put the sign back so that everyone who walked by would see the new words.

Soon the hat began to fill up. A lot more people were giving

money to the blind boy than before. That afternoon the man who had changed the sign came to see how things were shaping up. The boy recognised his footsteps and asked, "Sir, were you the one who changed the sign this morning? And pray what did you write?"

The man said, "I only wrote the truth. I said what you said but in a different way."

What he had written was: "Today is a beautiful day and I cannot see it."

Problems are only opportunities in work clothes.

– Henry J. Kaiser